

NATHAN BOWLIN, PMP

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EXECUTIVE SUMMARY

Program and delivery leader with 20+ years partnering directly with clients and business stakeholders to drive enterprise-scale technology programs across data, cloud, and AI-enabled transformation. Directs multi-phase data platform migrations across Snowflake and Databricks, partners with data science and engineering teams to build AI-powered forecasting and analytics solutions, and actively uses AI tools to operate delivery functions at a senior level. Builds trusted, hands-on relationships with clients and cross-functional teams, with a track record driving measurable client satisfaction gains across enterprise portfolios exceeding \$50M. Twenty-one years as a Marine Corps engineer officer before entering industry.

CORE COMPETENCIES

Data & Cloud Migration Strategy (Snowflake, Databricks) | AI-Enabled Delivery & Tooling | Client & Stakeholder Partnership | Client Satisfaction & Retention | Enterprise Program & Portfolio Leadership | Scope, Schedule & Budget Control | Agile / SAgile & Waterfall Delivery | PMO Governance & Standup | Vendor, SOW & MSA Negotiation | Risk & Dependency Management

PROFESSIONAL EXPERIENCE

APEX SYSTEMS

2021 – 2026

Technology services firm delivering managed services and talent solutions to Fortune 500 clients.

Client Success Executive (2026)

- Directed delivery oversight and program governance across a **\$52M portfolio** of concurrent managed services and staff augmentation engagements spanning six enterprise clients.
- Drove a **13% portfolio-wide increase in client CSAT** from Q1 to Q2 2026 baseline through standardized engagement cadence, health tracking, and escalation workflows.
- Worked hands-on with client teams and functional leaders across each account to align delivery roadmaps with business priorities and keep programs moving day to day.
- Structured and stood up the **\$4.5M BlackLine managed workforce program**, engaging directors across HR, procurement, and business operations to design a nine-role delivery model launched with a 15-person team.
- Scoped and stood up an AI-driven digital twin proof-of-concept for NBCUniversal Peacock, evolving it into a minimum viable product that simulates traffic spikes, node failures, and regional outages to validate reliability and failover ahead of major live events, de-risking production during high-stakes broadcasts.
- Directed modernization of Disney's internal communications platform on Salesforce Marketing Cloud, consolidating 20+ redundant, poorly documented email templates into a single dynamic, payload-driven template integrated with ServiceNow, reducing maintenance complexity and creating a scalable foundation for future phases.

Senior Lead Consultant (2024 – 2026)

- Program and Engagement Manager for HDR's two-phase **Snowflake modernization**; led a \$1.07M program migrating ~80 reporting objects off legacy Oracle BI onto Snowflake, eliminating legacy licensing and infrastructure costs.
- Program Manager for Priority Power's **Databricks lakehouse build**; led a blended US and Mexico team to stand up the full data platform foundation (Unity Catalog, RBAC, cloud storage) and delivered production analytics including grid infrastructure KPI dashboards and real-time pricing dashboards.
- Led delivery of McKesson's **AI-powered revenue and expense forecasting initiative**, partnering with data scientists, engineers, and finance stakeholders to build ML models that accurately predicted quarterly borrowing needs and cut forecast variance from ~\$508M to under \$100M, delivered via a Power BI executive dashboard integrated with Snowflake.
- Worked side by side with client teams on cloud infrastructure and AI enablement decisions across engagements, staying close to the day-to-day work rather than operating at arm's length.
- Founded and led Apex's PMO Community of Practice, institutionalizing governance standards across 20+ consultants.

Lead Consultant (2021 – 2023)

- Led Apex's largest PMaaS engagement, a three-year enterprise PMO program at Blue Cross Blue Shield of Arizona, aligning execution to business priorities.
- Scaled PMO operations **500%, from 5 to 30 team members**, introducing performance metrics to drive accountability and coaching.

- Led a full PMO transformation integrating Azure DevOps, Project, and Power BI, **cutting reporting cycle times 40%** and reducing intake cycle time 35%.

EARLIER CAREER

MCKESSON CORPORATION — Senior Manager, Project Management Office 2015 – 2019

- Stood up a new PMO for a **\$700M business unit** supporting patient access and reimbursement programs for major pharmaceutical manufacturers, implementing scalable governance and tooling (Jira, Project Online, Confluence) to standardize delivery.
- Led and managed REMS (Risk Evaluation and Mitigation Strategy) programs on behalf of major pharmaceutical manufacturers, embedding FDA-mandated risk mitigation and patient safety protocols into program governance and delivery.
- Served as primary PMO lead for the business unit's SAFe Agile transformation, aligning execution to customer needs across planning and rollout.
- Directed a portfolio of 25 programs and 70-100 concurrent projects; led up to 24 project managers and drove **\$800K in FY19 savings** through a revised staffing strategy.
- Led migration of on-prem infrastructure to a hybrid cloud model, leveraging Microsoft and Salesforce partnerships.

PHOENIX CHILDREN'S HOSPITAL — Manager, IT Project Management Office 2019 – 2020

- Oversaw a portfolio of 100+ infrastructure and clinical system projects and led a team of 6 project managers.

TEKSYSTEMS — Delivery Manager 2020 – 2021

- Directed a framework upgrade and AWS cloud migration for a global hospitality client; advisory work generated 10 new roles and 3 additional SOWs.

UNITED STATES MARINE CORPS — Engineer Officer 1996 – 2017

- 21-year career with three combat deployments; awarded the Meritorious Service Medal (2017) for sustained leadership and program execution.

TECHNICAL ENVIRONMENTS & CERTIFICATIONS

Environments: Snowflake, Databricks, Oracle BI, AWS, Microsoft Azure, Power BI, Tableau, Salesforce, Azure DevOps, Jira, Confluence, SAFe / Agile & Waterfall

AI Tooling: Claude, Copilot, applied daily across program governance, executive reporting, and delivery operations

Certifications: PMP, SAFe Lean Portfolio Manager, SAFe Agile Practitioner, AWS Cloud Practitioner | President's Club, Apex Systems (2024)

Education: University of Arizona, Bachelor of Arts, 2002